

The Buyer Advantage™

Discovery Process:

A bigger, better home. A safer neighbourhood. A new job in a new place. Investment. The reasons for buying a new home are vast and varied. We take the time to discover your personal story and objectives and then we show you how market conditions apply to your unique situation.

The Explorative Approach:

Buying a home is likely to be your biggest investment ever, so we don't leave anything to chance. From day one, we will use our proven assessment tools to provide you with a personalized selection of available properties that are emailed to you daily. As you begin to notice properties of interest, you will have the advantage of privately touring those properties with an agent who has 25+ years experience and who will give you the inside edge on what factors influence price and value. As a member of the RE/MAX network, you will also gain access to exclusive listings not advertised on MLS.

Most importantly, we don't believe in using high pressure sales techniques - we know that you will be ready to buy when we've done our job and found you the RIGHT house.

The Property Analysis:

You found the perfect home, but you still want to know that you are getting good value. Our detailed property analysis and value assessment will show you exactly how your perfect home compares to other properties in the same neighbourhood.

The Offer:

It's the reason you hired a professional. We handle the stress of negotiating the price and the terms of the sale according to your needs. By working with a licensed Realtor, you are ensured a legal and binding contract.

The Peace of Mind Advantage:

You've bought a new home and now you have questions about Closing. We have systems in place to ensure a smooth transition from one home to the next. We've done this before and we will walk you through the process. The service doesn't stop at closing either - you will have life long access to trusted referrals and your real estate questions answered at any time. That's the Peace Of Mind Advantage.

